

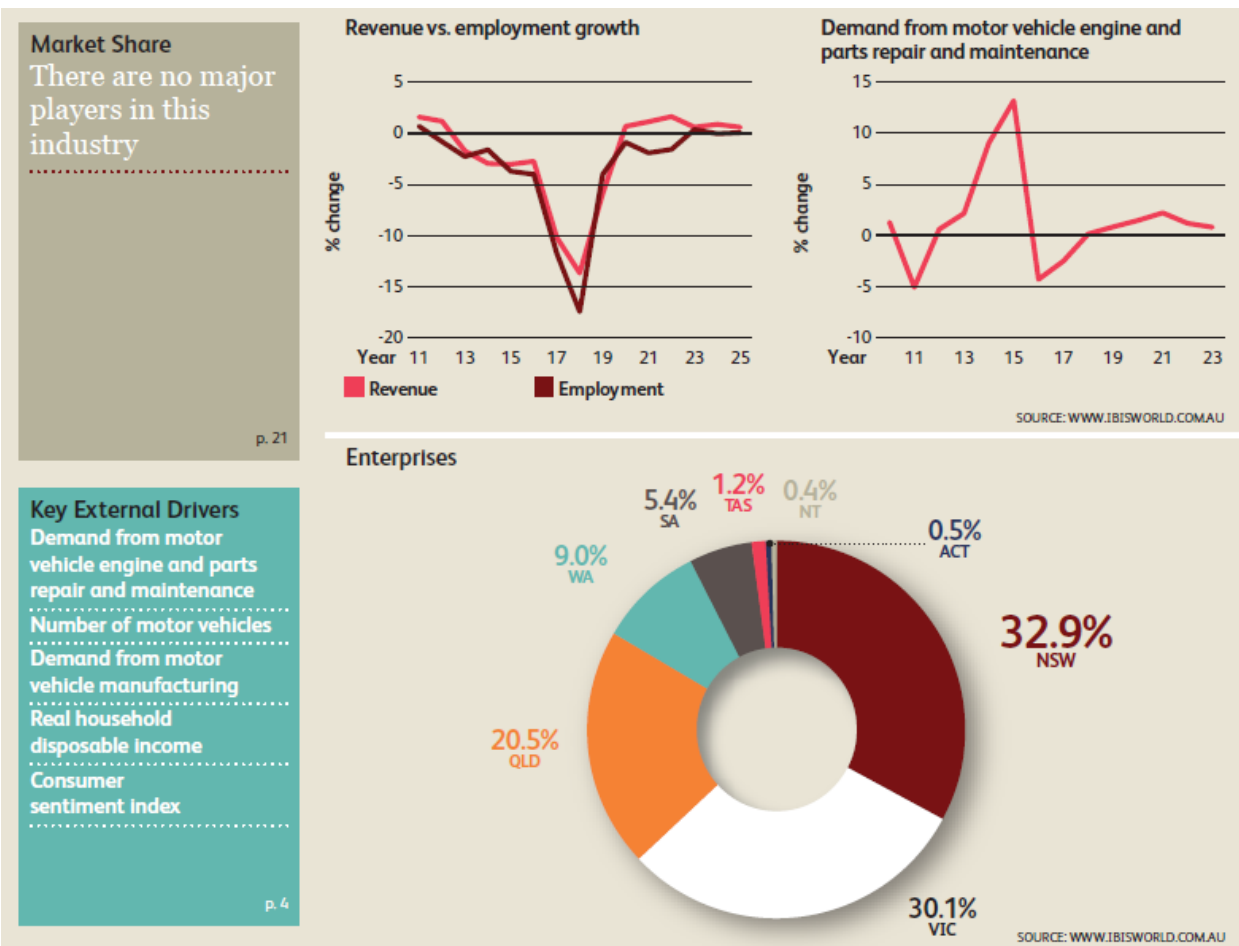
## 2018-19 Industry snapshot: Motor Vehicle New Parts Wholesaling in Australia (Source IBISworld)

### Industry Definition

Industry operators are chiefly engaged in wholesaling new motor vehicle and motorcycle parts and accessories (i.e. batteries, car audio systems and motor vehicle and motorcycle tyres). Vehicle manufacturers, part retailers and mechanics are primarily the customers of motor vehicle new parts wholesalers (Thomson, J. IBISworld. Nov 2018).

<b>Revenue:</b> \$8.7bn	<b>Annual growth 2014-19:</b> -7.2%	<b>Predicted annual growth 2019-24:</b> 1.0%
<b>Profit:</b> \$348.3m	<b>Wages:</b> \$814.4m	<b>Businesses:</b> 2,333

(Thomson, J. IBISworld. Nov 2018)



(Source: Thomson, J. IBISworld. Nov 2018)

## Industry Summary

- The motor vehicle new parts wholesaling industry has two major markets: motor vehicle manufacturers and the service parts aftermarket. The decline in activity and the impending closure of Australia's largest local motor vehicle manufacturers (Toyota, Holden and Ford) has significantly reduced demand for new motor vehicle parts.
- Industry revenue is forecast to fall by 5.9% in 2018-19 to \$8.7 billion at an annualized rate of 7.2%. This is due to the closure of two major passenger vehicle manufacturers in the previous year (Ford and Toyota).
- The industry will require strategic change and transformation. Lower demand for original equipment is expected to be partially offset by aftermarket sales, particularly for accessories made for imported vehicles.
- Industry revenue is forecast to grow to \$9.1 billion over the five years through 2023-24, at an annualized rate of 1.0%.

Source: Thomson, J (November 2018). IBISWorld industry report F3504: Motor Vehicle New Parts Wholesaling in Australia.